



MEMBERSHIP APPLICATION

Joining the CMAA opens the door to a world of opportunities, insights, and connections. Elevate your cocoa trading experience, amplify your impact, and become part of a vibrant community committed to shaping the future of the cocoa industry.

The Cocoa Merchants Association of America (CMAA) was founded in 1924 on the trading floor of the original New York Cocoa Exchange. The aim was to foster connections within the then small cocoa trading community. Over next century the CMAA would evolve into a **member-driven** organization addressing trading, importing and the physical operations of cocoa beans and cocoa products throughout North America.

As a member of CMAA, you'll have the opportunity to voice your opinion in shaping policies and regulations affecting the cocoa industry, and benefit from advocacy efforts aimed at promoting fair trade practices, sustainability initiatives, and constructive regulatory reform.

Benefits of membership:

- **Networking** - Experience unparalleled networking opportunities by joining the CMAA, including access to educational webinars, workshops, and training sessions tailored to the needs of its members. Moreover, each year members have several opportunities to network at CMAA's renowned conferences, exclusive events, seminars, and forums.
- **Industry Standards and Dispute Resolution:** The CMAA establishes standard terms and conditions for cocoa bean and product sales in North America and provides arbitration services for disputes arising from these agreements.
- **Market Information:** The CMAA oversees the weekly reporting of spot cocoa prices by its members, which is used as a benchmark for cocoa valuation. Members also get easy access to U.S. cocoa import statistics.
- **Warehouse Inspection Program (WIP):** WIP offers several benefits, primarily targeting cocoa warehouses and indirectly benefiting various stakeholders in the cocoa industry by promoting better quality control and a more secure supply chain.
- **Supply Chain Management:** The CMAA offers resources to help members understand and manage risks in the cocoa supply chain, such as ethical sourcing and sustainability.
- **Regulatory Compliance:** The CMAA keeps members informed about regulations affecting the cocoa trade.
- **Advocacy:** The CMAA provides a platform for members to connect with each other, discuss industry issues, and influence relevant policies.

Become a Member Today!



APPLICATION AND INVOICE #2025999 FOR CMAA MEMBERSHIP 2025

We, _____
(Company Name)

hereby, apply for membership in The Cocoa Merchants' Association of America, Inc., ("CMAA "). We have read the By-Laws of The Cocoa Merchants' Association of America, Inc. and, if elected to membership, hereby agree to abide by all said By-Laws, as they may be duly amended from time to time.

CATEGORY OF MEMBERSHIP DESIRED - CHECK APPLICABLE CATEGORY

- ☐ **REGULAR, ANNUAL DUES FOR 2025: \$8,450.00** - Any person, partnership or corporation engaged or involved in the commercialization of physical cocoa beans and/or cocoa products in North America.
- ☐ **ASSOCIATE TRADE, ANNUAL DUES FOR 2025: \$3,900.00** - Any person, partnership or corporation engaged or involved in the commercialization of physical cocoa beans and/or cocoa products outside North America or any person, partnership or corporation engaged or involved in procurement and or usage of cocoa products.
- ☐ **ASSOCIATE, ANNUAL DUES FOR 2025: \$1,950.00** - Any person, partnership or corporation engaged or involved in the commercialization of physical cocoa beans and/or cocoa products but have never at any time had beneficial ownership of the underlying commodity.

APPLICATION WILL NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED - NO EXCEPTIONS

Every application for election so voted on by the Board may be accepted or rejected at the Board's sole discretion, and every decision of the Board on the question of eligibility of any applicant for membership shall be final and conclusive, and the Board shall not be required to give any reasons for such decision.

These dues will be refunded promptly if the applicant fails to be elected within a reasonable time or if application is withdrawn before approval.

PAYMENT OPTIONS - AN INVOICE WILL BE SENT FOR PAYMENT TO BE MADE BY ACH OR BY CREDIT CARD. CMAA DOES NOT ACCEPT PAPER CHECKS.

APPLICANT - COMPANY INFORMATION

FULL COMPANY NAME:

STREET ADDRESS:

CITY:

STATE:

ZIP:

COUNTRY:

PHONE:

WEBSITE:

NATURE OF BUSINESS:

OFFICERS/PARTNERS (INCLUDE NAMES/TITLES AND EMAIL ADDRESSES)

ESTABLISHED:

CURRENT/PAST ASSOCIATION MEMBERSHIPS:

DESIGNATED EMPLOYEE (MAIN CONTACT) INFORMATION

NAME OF DESIGNATED EMPLOYEE/TITLE:

PHONE: _____

EMAIL _____

ADDRESS: _____

MAILING ADDRESS IF DIFFERENT FROM ABOVE:

STREET ADDRESS:

CITY: _____

STATE: _____ ZIP: _____

COUNTRY: _____

SIGNATURE OF APPLICANT

NAME

TITLE

COMPANY

DATE

TWO SPONSORS THAT ARE CURRENT CMAA MEMBERS IN GOOD STANDING WITH THE CMAA IS REQUIRED. AT LEAST ONE MUST BE A CURRENT REGULAR MEMBER.

ORIGINAL SIGNATURES ARE REQUIRED.

SPONSOR INFORMATION

FULL COMPANY NAME:

STREET ADDRESS:

CITY: _____

STATE: _____ ZIP: _____

COUNTRY: _____

PHONE: _____

SPONSOR'S REMARKS ABOUT THE APPLICANT:

SIGNATURE OF SPONSOR

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TITLE

COMPANY

DATE

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